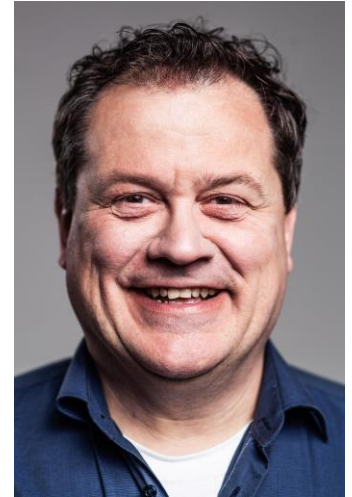


# Sven Tom SIAU



## **FINANCE PROFESSIONAL – MANAGER**

**Project, Country and Regional Manager**

**Analysis, controlling, taxes**

**Extensive real estate knowledge**

**Optimiser of processes and businesses**

**Excellent in implementing data driven systems and solutions**

**Continued international experience**

## **Personal**

Born 26 February 1967, Ghent, Belgium. Currently living in Warsaw, Poland  
Happily married to Joanna, proud father of Spenser (\*2007) and Sorrell (\*2009)  
Communicates in English, nederlands, français, deutsch, polski  
Master's in Business Economics; Post-Graduates in Taxes; European Law

Results driven person, "can-do" mentality, problem solver. Dependable and focused on delivering quality.  
Good at human relations and network building. Team player, but able to work independently.  
Flexible, thrives in different and changing environments. Motivated and hard working.

## **Main professional accomplishments**

### **AIZO GROUP (ONE Smart Control / digitalSTROM)**

2017 - 2021

**CEE MANAGER and PRS SPECIALIST:** Turning generic, sensor generated data into a competitive and strategic advantage for operators, through data analysis and improvement of processes and activities resulting in substantial impact on invoicing and customer connection, property and asset management.

### **ROBELCO / RPG GROUP - POLAND**

2011 - 2019

**GENERAL MANAGER:** Building, fitting-out and leasing of MPH (a 60.000 m2 retail park). My tax effective re-organisation of operations saved the organisation more than 3 mln EUR.

### **IBENS - POLAND, LUXEMBURG**

2015 - 2017

**COUNTRY MANAGER:** Market introduction of senior care and assisted living projects in new markets

### **WILLEMEN GROUP - POLAND, ROMANIA, LITHUANIA**

2007 - 2015

**PROJECT MANAGER – CEE CONTROLLER:** 'Windows on Warsaw' project initiator and manager; portfolio optimisation, re-financing and ultimately sell-off. Supervised construction and selling of 3 residential projects (210 apartments).

### **GHELAMCO - POLAND**

2005 - 2007

**CONSULTANT:** Cost control; creation of MIS; optimisation of processes and taxes, savings of >8 mln EUR.

### **INTER-IKEA Property – BENELUX, POLAND, BALTICS, HUNGARY**

2002 - 2005

**CFO VASTINT:** Member of the Operational Board; implementation of MIS; sale/purchase of >600 mln EUR of projects – portfolio streamlining; international tax optimisation (saving 24 mln EUR in taxes!)

### **ALIAS WAVEFRONT (Silicon Graphics subsidiary)**

1999 - 2001

**EMEA CONTROLLER:** Implementation of a new CRM system; supervision of the close down of Belgian office (EMEA helpdesk and EMEA central administration) as part of a corporate re-organisation

### **WE (Dutch clothing retailer)**

1999

**CONTROLLER Belgium, France, Luxemburg:** Manager of real estate, IT, HR and administration

### **PROCTER & GAMBLE (EMEA HQ + Mechelen Plant)**

1996 - 1999

**FINANCE MANAGER:** Introduction of SAP in Finance and Accounting Department @ EMEA HQ; Organisational implementation of European Supply Company in Belgium.

Finance analyst of implementation team of the Mechelen Plant Fully Automated Warehouse (Pringles)

### **ERNST & YOUNG Belgium**

1994 - 1996

**AUDITOR:** Specialist in stock management systems (Carrefour, Match, Bricoman, Siemens, BMW)

## Other accomplishments

### **SPECIALIST - CONSULTANT – COURT EXPERT**

**2000-current**

#### **Consultant - coordinator of the renovation of the Belgian Embassy in Poland (2021 - )**

Manager of the ongoing project which included a public tender and concerns of structural works as well as new systems related to electricity and low-voltage networks, energy management, safety, security.

#### **Successful introduction in Poland of a management system in the automotive sector.**

The international expansion of the Belgian scale-up in the Polish market greatly increased the market value (by est. 6 mln EUR) when the company was purchased by a multinational corporation.

#### **Multiple assignments as Finance Expert at Belgian Commercial Courts (2004 - 2016)**

Answering questions of the court and giving independent expert opinion on financial and business matters in cases brought before the commercial courts. My opinions included matters of analysis, valuation, investigation into causes of failure, proper business conduct, tax matters. And they guided the Courts in their verdicts.

#### **Several tax optimisations of businesses, across sectors of activity, also internationally as consultant (2000 - 2018)**

#### **Introduction of a back-office management system for a restaurant owner**

The system allowed a significant reduction of waste and reduction of costs (by 25%), leading to much increased profitability, multiplying the value of the business (by at least a factor of 3) upon its sale by the owner.

### **VISCAVIN (own company)**

**2021-current**

Start-up that connects winegrowers, specialised wine shops, importers and final customers on an internet platform and (soon) an app. [www.viscavin.com](http://www.viscavin.com)

### **BENE VOBIS (own company)**

**2007-2014**

#### **Search and recruitment of medical people in Poland to work in Belgium.**

Our customers included hospital groups (Universitair Ziekenhuis Antwerpen, Algemeen Stedelijk Ziekenhuis group), but also and mostly senior care organisations: Senior Living Group (KORIAN), Vulpia, Baronie van Boelaere and several smaller, family owned retirement homes.

We searched, selected and trained suitable candidates to legally work in Belgium, including their diploma nostrification. We also assisted the candidates (and their families) moving to another country and helped with their integration in another country and in more professionally managed work environments.

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**Interested?**

call me on: **+48 601 719 365**  
or write to me at: **sven@ugr.pl**

**I'll help you with your projects and challenges  
TO CREATE VALUE, EFFICIENCY AND SUSTAINABILITY!**